

Fulfillment Ratios for Reversionary Bonuses for Reporting Year 2020 of respective products

Product	Product Type	Policy Year 1 (policies effective in 2019)	Policy Year 2 (policies effective in 2018)	Policy Year 3 (policies effective in 2017)	Policy Year 4 (policies effective in 2016)	Policy Year 5 (policies effective in 2015)	Policy Year 6 (policies effective in 2014)	Policy Year 7 (policies effective in 2013)	Policy Year 8 (policies effective in 2012)	Policy Year 9 (policies effective in 2011)	Policy Year 10 (policies effective in 2010)
Commitment	Participating Whole Life	100.0%	100.0%	NA	NA	NA	NA	NA	NA	NA	NA
FlexiRetire Annuity Plan	Participating Whole Life	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Foresight Deferred Annuity Plan	Participating Whole Life	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Generations ¹	Participating Whole Life	100.0%	100.0%	NA	NA	NA	NA	NA	NA	NA	NA
Generations II	Participating Whole Life	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
LIFE Brilliance	Participating Whole Life	NA	NA	96.2%	87.6%	87.4%	87.1%	92.6%	NA	NA	NA
Prosperity ¹	Participating Whole Life	100.0%	100.0%	NA	NA	NA	NA	NA	NA	NA	NA
Stellar	Participating Whole Life	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Venus ¹	Participating Whole Life	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

Sun Life Hong Kong Limited (Incorporated in Bermuda with limited liability)

Client Service Hotline (852) 2103 8888 Fax (852) 2103 8181 A member of the Sun Life group of companies

客戶服務熱線 (852) 2103 8888 傳真 (852) 2103 8181 永明金融集團成員之一



Product	Product Type	Policy Year 1 (policies effective in 2019)	Policy Year 2 (policies effective in 2018)	Policy Year 3 (policies effective in 2017)	Policy Year 4 (policies effective in 2016)	Policy Year 5 (policies effective in 2015)	Policy Year 6 (policies effective in 2014)	Policy Year 7 (policies effective in 2013)	Policy Year 8 (policies effective in 2012)	Policy Year 9 (policies effective in 2011)	Policy Year 10 (policies effective in 2010)
Venus II	Participating Whole Life	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Vision	Participating Whole Life	100.0%	NA	NA	NA	NA	NA	NA	NA	NA	NA
Victory	Participating Whole Life	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Vital	Participating Whole Life	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

¹ This product is closed to new business.

Note: Fulfillment ratios are for reference only, dividend/bonus history is not an indicator of future declaration/performance of the above participating products.



Remarks:

Some of the above fulfillment ratios may show "N/A" (not applicable) due to one or more of the following reasons:

No relevant policies for the respective policy year because:

- the product series was not launched yet prior to a particular calendar year; or
- no policies were issued during a particular calendar year; and/or
- no policies remain inforce by the end of the reporting year.

No annual dividends or reversionary bonuses were entitled by the relevant policies up to the respective policy year.

There were no actual payouts of terminal dividends/bonuses or special bonuses for the respective policy year because:

- no terminal dividends/bonuses or special bonuses were entitled by the relevant policies up to the respective policy year; or
- there were no terminations and/or other applicable events triggering the actual payouts of terminal dividends/bonuses or special bonuses in the reporting year for the relevant policies.